# LAKESHORE <br> $R E A L T Y$ 

|  | Home Sales 2019 (Jan-Dec) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | Minimum | Median | Maximum | Avg. DOM |
| Area | 4 | $\$ 5,150,000$ | $\$ 14,375,000$ | $\$ 24,500,000$ | 248 |
| Lakefront Incline | 13 | $\$ 775,000$ | $\$ 1,455,000$ | $\$ 11,600,000$ | 158 |
| Millcreek | 13 | $\$ 812,000$ | $\$ 1,643,175$ | $\$ 11,500,000$ | 143 |
| Eastern Slope | 17 | $\$ 650,000$ | $\$ 1,610,000$ | $\$ 5,000,000$ | 244 |
| Lower Tyner | 14 | $\$ 625,000$ | $\$ 1,729,500$ | $\$ 3,750,000$ | 162 |
| Crystal Bay Non-Lakefront | 19 | $\$ 614,000$ | $\$ 1,475,000$ | $\$ 3,750,000$ | 120 |
| Upper Tyner | 15 | $\$ 735,000$ | $\$ 2,200,000$ | $\$ 3,500,000$ | 170 |
| Lakeview Subdivision | 14 | $\$ 675,000$ | $\$ 1,912,500$ | $\$ 3,300,000$ | 201 |
| Championship Golf Course | 14 | $\$ 980,000$ | $\$ 1,372,500$ | $\$ 3,095,000$ | 287 |
| Ponderosa | 13 | $\$ 610,000$ | $\$ 878,000$ | $\$ 2,900,000$ | 157 |
| The Woods | 8 | $\$ 875,000$ | $\$ 1,087,000$ | $\$ 1,739,900$ | 154 |
| Mountain Golf Course | 3 | $\$ 995,000$ | $\$ 1,125,000$ | $\$ 1,570,000$ | 53 |
| Apollo | 18 | $\$ 700,000$ | $\$ 898,500$ | $\$ 1,425,000$ | 193 |
| Jennifer | 2 | $\$ 573,000$ | - | $\$ 680,000$ | 148 |
| Skiway | 1 | - | - | $\$ 650,000$ | 245 |
| Central North of Hwy 28 | 168 | $\$ 573,000$ | $\$ 1,399,000$ | $\$ 24,500,000$ | 181 |
| TOTAL: |  |  |  |  |  |


| Price | Active | Pending | Sold |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-\$800,000 | 7 | 4 | 23 |  |  |  |  |
| \$800,000-\$1,000,000 | 6 | 2 | 28 | Homes | Q4 2018 | Q4 2019 | \% Change |
| \$1,000,000-\$1,500,000 | 25 | 3 | 42 | Closed | 182 | 168 | -7.8\% |
| \$1,500,000-\$2,000,000 | 14 | 2 | 29 | Sales |  |  |  |
| \$2,000,000-\$2,500,000 | 5 | 0 | 17 | Median List | \$1,498,000 | \$1,450,000 | -3.2\% |
| \$2,500,000-\$3,000,000 | 3 | 2 | 8 | Price |  |  |  |
| \$3,000,000-\$4,000,000 | 12 | 3 | 11 | Median | \$1,419,000 | \$1,399,000 | -1.43\% |
| \$4,000,000-\$5,000,000 | 5 | 0 | 4 | Sale Price | \$1,419,000 | \$1,399,000 | -1.43\% |
| \$5,000,000-\$6,000,000 | 3 | 0 | 1 | Average | 176 | 181 | +2.8\% |
| \$6,000,000-\$10,000,000 | 10 | 2 | 0 |  |  |  |  |
| \$10,000,000 | 7 | 0 | 5 | Total Sales Volume | \$396,483,270 | \$345,201,806 | -12.9\% |
| Total: | 97 | 18 | 168 |  |  |  |  |

## LAKESHORE <br> R E A L T Y

## Q1- Q4 Home Sales

Comparison 2016-2019


2018 Home Sales - 182


Median List = \$1,498,000
Median Sold = \$1,419,000


# LAKESHORE <br> R E A L T Y 

## 2008-2019 Home Quarterly Sales



2016 Condo Sales - 163


Median List = \$1,128,000
Median Sold $=\mathbf{\$ 1 , 0 6 0 , 0 0 0}$

2013 Home Sales - 196 70


Median List = \$987,000
Median Sold = \$935,000



2014 Home Sales - 151


Median List = \$1,099,500
Median Sold = \$1,072,500

2011 Home Sales - 96


Median List = \$837,000
Median Sold = \$771,500

2008 Home Sales - 84


Median List = \$1,250,000
Median Sold = \$1,115,360

