

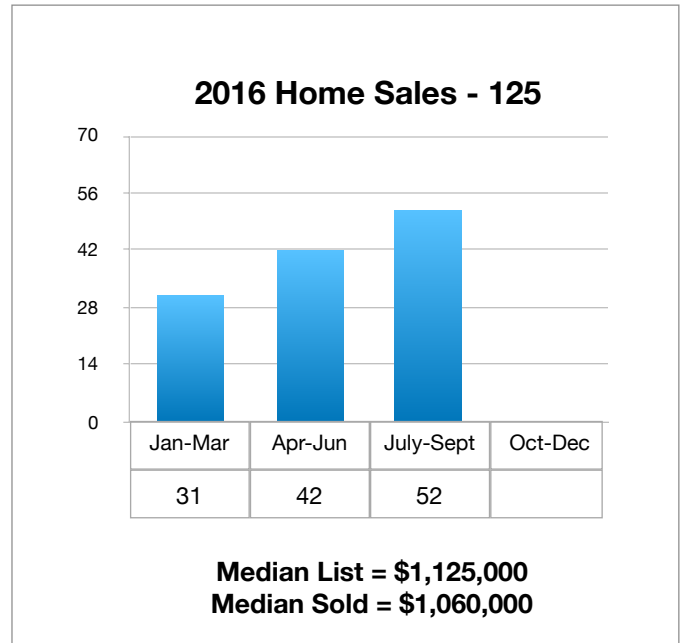
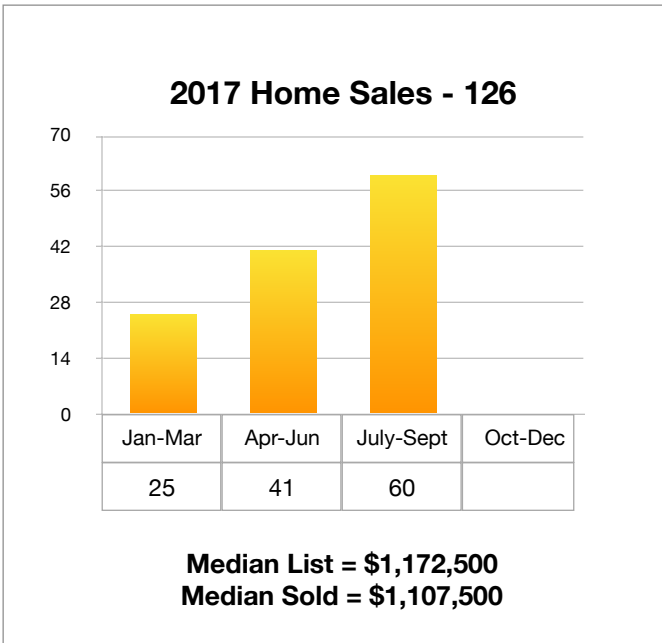
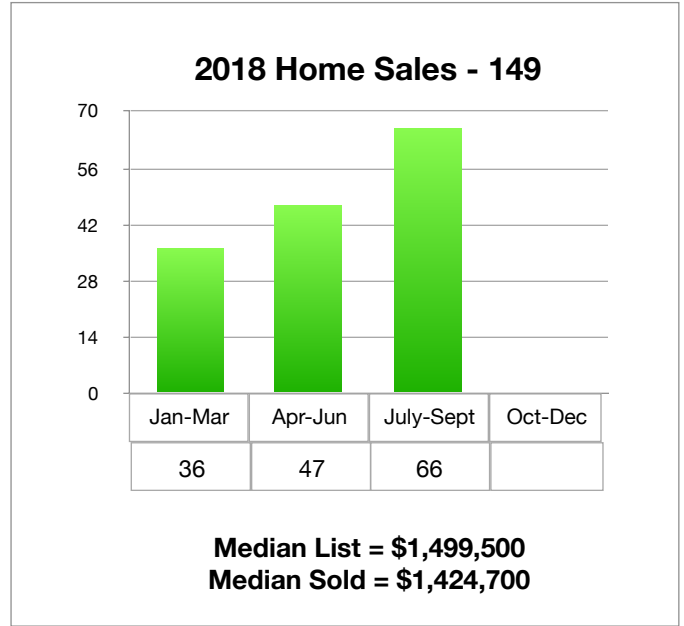
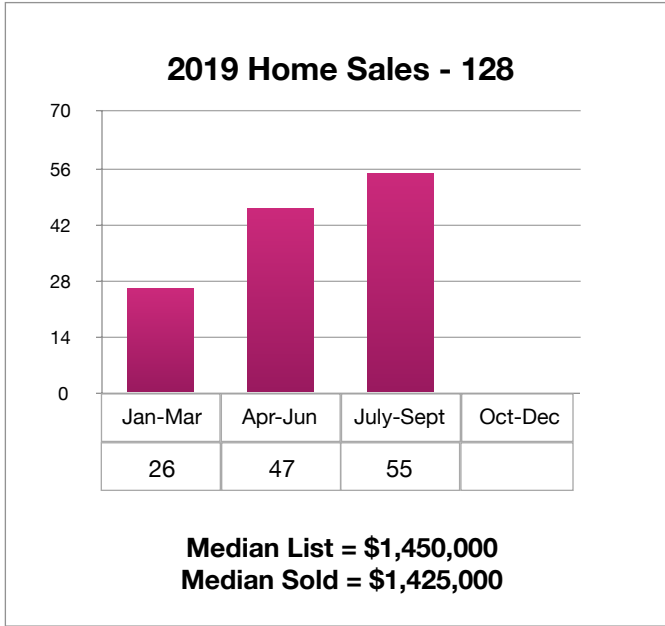
LAKESHORE REALTY

Home Sales 3rd Quarter 2019 (Jan-Sep)					
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	4	\$5,150,000	\$14,375,000	\$24,500,000	248
Lower Tyner	14	\$650,000	\$1,755,000	\$5,000,000	287
Millcreek	9	\$835,000	\$1,398,000	\$4,700,000	164
Eastern Slope	8	\$812,000	\$1,702,500	\$4,580,000	129
Upper Tyner	15	\$614,000	\$1,495,000	\$3,750,000	122
Crystal Bay Non-Lakefront	10	\$950,000	\$1,755,000	\$3,750,000	191
Lakeview Subdivision	12	\$735,000	\$2,250,000	\$3,500,000	182
Ponderosa	12	\$980,000	\$1,372,500	\$3,095,000	193
The Woods	11	\$610,000	\$860,000	\$2,900,000	174
Championship Golf Course	11	\$675,000	\$1,825,000	\$2,500,000	190
Mountain Golf Course	6	\$875,000	\$1,087,000	\$1,475,000	121
Jennifer	13	\$700,000	\$875,000	\$1,190,000	219
Skiway	2	\$573,000	-	\$680,000	148
Central North of Hwy 28	1	-	-	\$650,000	245
TOTAL:	128	\$573,000	\$1,425,000	\$24,500,000	187

Price	Active	Pending	Sold
\$0 - \$800,000	7	1	20
\$800,000 - \$1,000,000	10	3	20
\$1,000,000 - \$1,500,000	28	7	30
\$1,500,000 - \$2,000,000	17	4	21
\$2,000,000 - \$2,500,000	7	1	15
\$2,500,000 - \$3,000,000	5	1	5
\$3,000,000 - \$4,000,000	18	1	10
\$4,000,000 - \$5,000,000	6	0	3
\$5,000,000 - \$6,000,000	4	0	1
\$6,000,000 - \$10,000,000	12	2	0
\$10,000,000	7	0	3
Total:	121	20	128

Homes	Q3 2018	Q3 2019	% Change
Closed Sales	149	128	-14.0%
Median List Price	\$1,499,500	\$1,450,000	-3.3%
Median Sale Price	\$1,424,700	\$1,425,000	+0.02%
Average DOM	176	187	+3.9%
Total Sales Volume	\$303,896,370	\$263,459,231	-13.3%

Q1 - Q3 Home Sales Comparison 2016-2019



2008-2019 Home Quarterly Sales

